



THE POLISH
FOOD
SPECIALTIES
SECTOR

Poland. Business Forward



Poland is an internationally acclaimed destination for:

Pristine nature
A top 10 country to visit according to Lonely Planet

A place where East meets West
Dynamic business hub at the heart of Europe

Vibrant food scene
Warsaw among Top 10 Vegan-Friendly Cities in the World

Great cities
Wrocław – most business friendly medium – sized European city (2022)
Kraków – a TOP 25 Travellers' Choice 2022
Łódź – in the „Best of the World 2022” List by National Geographic

Attractive place for expats
Young, increasingly international society, with a very high level of English proficiency

Rich history
Vast legacy of bravery and resilience





WHY
POLAND



FACTS ABOUT THE
POLISH FOOD
SPECIALTIES
SECTOR



WHAT MAKES
US DIFFERENT



DID YOU KNOW
THAT



SUPPORT
INSTITUTIONS



HOW WE CAN
HELP YOU

Unprecedented growth

Highest growth rate in the OECD between 1990 and 2019

Superb market share

40% of the region's total GDP and a gateway to the wider EU market

Large, high-quality talent pool

300k+ of well-educated graduates annually

Resilient economy

Max score for Macroeconomic Stability in the Global Competitiveness

Almost 30 years of continuous growth

Almost 10 years of stable growth in foreign trade turnover

Transparent

Regional leader in the Transparency International Corruption Index

FDI magnet

2nd in the EU, 5th in the world in terms of value of new greenfield projects (2020)

One third of all FDI stock in the region

Top-notch infrastructure

1st in CEE in Airport Connectivity & Quality of Road Infrastructure (Global Competitiveness Report)

Ratings remain high despite the turbulent Times

Moody's: A2, S&P: A-, Fitch: A-, as of the first half of 2022

Competitive, well-developed cities

European Cities of the Future (fDi Intelligence)

Warsaw: 7th position (ahead of Berlin and Stockholm)

Kraków: 2nd in EU in Business Friendliness among Large Cities



FACTS ABOUT THE POLISH FOOD SPECIALTIES SECTOR



We are a leader in food production

Poland is one of Europe's largest food producers, exporting agri-food products worth over €37bn in 2021 (an increase of 9% compared to 2020).



Sustainable production is important to us

Family farms, an important group of Poland's agricultural sector, practice sustainable agriculture. Compared to Western countries, Poland has for many decades used far less fertilizers and pesticides, making Polish food healthy and full of flavour.



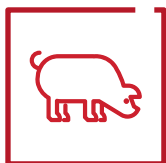
Fruity giants

Poland is among the top three EU countries in terms of fruit production. Annual production in 2021 was more than 4.3 mln tons.



A long-standing tradition in the production of spirits

Poland is famous for producing high-quality spirits – vodka, beer, wine, cider – which are exported all over the world. Polish vodka is a product not only valued in the EU, but also in the US and Canada.



We export meat all over the world

Poland has been building its tradition and professionalism in poultry, beef and pork production for years. Poland has maintained its position as the leader in poultry meat production in the EU since 2014. The number of people involved in meat production and processing in Poland is more than 120,000.

4th EU largest producer of dairy products

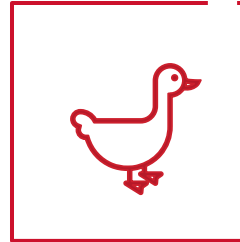
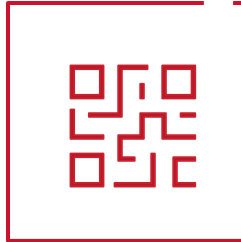
5th EU largest producer of honey

Poland is growing in strength in the production of organic food. We are ranked 9th in the EU and 19th in the world in terms of the total area of agricultural land used for organic farming (500,000 hectares).

WHAT MAKES US DIFFERENT

Highly professional production processes

Extremely well equipped cooperatives and advanced processes make Poland's milk processing sector one of the most modern in the EU. In 2021, the export value of Polish milk products amounted to €2.6bn (PLN 12.0bn), 13% higher than in 2020.

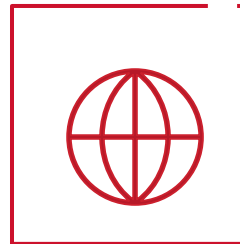


Polish goose down – a hit in Asia

Geese have been farmed in Poland for more than three hundred years. It is therefore natural that the tradition nurtured over the years results in a taste appreciated on the tables of the whole world. In addition to goose meat and fat, there are other products that are especially appreciated. Poland is the world's 3rd biggest exporter of feathers and down especially to the Japanese market.

The aroma of fresh bread

Bread production is important to us and is deeply rooted in our culture and traditions. A Polish custom link to hospitality is the greeting of guests with bread and salt. Perhaps that is why the smell of Polish bread evokes nostalgia and the memories of home.



Food export diversification

Poland is one of the region's largest producers and exporters of such products as apples, poultry, mushrooms, carrots, cabbage, eggs, blackcurrant, curd cheese and many more.

A wide range of products for the most discerning consumers

The professionalism of Polish food producers allows them to continually expand their ranges and expand into more and more distant markets. For this reason, a large proportion of Polish food products have Halal and Kosher certification.



Local suppliers – a guarantee of quality

Top-quality produce for processing come from domestic farmers who ensure this by using traditional methods. This is the secret behind the Made in Poland brand. All over the world, the distinctive taste and aroma of Polish food is considered to be our trademark.

Sources:
Polish Food Report – Summer 2022, Ministry of Agriculture and Rural Development
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DID YOU KNOW THAT



We are the leader in sour cherry production

In 2021 Poland sour cherry production was about 165,000 tons, almost 8% higher than in 2020. In addition, we are one of the largest producers of sour cherry preserves and suppliers of the frozen fruit which are exported all over the world.



The world loves our „krówki”

Polish "krówki" (literally meaning "little cows" - Polish fudge, semi-soft milk toffee candies) can be found on shelves in the farthest corners of the world, including the UAE, Saudi Arabia, Oman or Bahrain. „Krówki” have found their place on the Ministry of Agriculture and Rural Development’s list of Polish traditional products of the "Bakery and confectionery products" category.



Poles love sweets

The average Pole consumes about 6 kg of sweets in a year. About 42% of Poles consume at least one chocolate bar a day and about 35% consume at least one wafer bar a day.



We maintain our position in the meat industry

Poland's meat sector is a phenomenon in terms of growth dynamics. In 2004 Poland joined the European Union, and since then Polish meat exports have recorded an increase of more than 650%.

Sources:
Polish Food Report – Summer 2022, Ministry of Agriculture and Rural Development
www.foodexport.org
www.wiadomoscispozywcze.pl

SUPPORT INSTITUTIONS

Institutional support for the food industry in Poland is very wide. There are many industry-specific institutions you can contact directly or through the Polish Investment and Trade Agency.

[General Veterinary Inspectorate](#)
[Agricultural and Food Quality Inspection](#)
[National Sanitary Inspection](#)

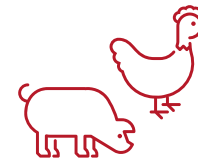
[The National Poultry Council - Chamber of Commerce](#)
[National Chamber of Poultry and Feed Producers](#)
[Polish Meat Association](#)
[Union of Producers and Employers of Meat Industry \(UPEMI\)](#)
[Association of Butchers and Producers of Processed Meat of the Republic of Poland](#)

[Main Inspectorate of Plant Health and Seed Inspection](#)
[National Association of Processors and Producers of Organic Products „Polska Ekologia“](#)
[Polish Chamber of Organic Food \(PIŻE\)](#)

[The Polish Chamber of Milk and its Products](#)
[National Association Of Dairy Cooperatives - Revisory Association](#)

[Polish Craft Brewers Association](#)
[Association of Employers Polish Spirits Industry \(ZP PPS\)](#)
[Slow Craft Beer Association](#)

[The Polish Association of Juice Producers \(KUPS\)](#)
[Association of Polish Fruit and Vegetables Distributors](#)
[Association of Polish Producers of Chocolate and Confectionery Products POLBISCO](#)



The Polish Investment and Trade Agency

The Polish Investment and Trade Agency's (PAIH) mission as a Government Agency is:

- To enable small- and medium-sized companies to reach their full potential in exporting their products and services around the world
- To support potential investors in Poland by providing comprehensive and up-to-date information services regarding legal and tax aspects, location and human capital, as well as on the available financial incentives
- To promote 'Poland as a Brand'

How we can help

PAIH's experienced team of experts with a hands-on approach and excellent understanding of the needs of entrepreneurs will ensure that your projects will move as fast and smooth as possible.



Information packs
macroeconomic, HR,
legal, sectoral data



**Analysis
of export
potential**



**Preparing
information
packs**



**Verifying
business
partners**



**Organising
business
missions**



**Preparing lists
of possible
business partners**



**Organising
B2B meetings**



**Support in contacts
with Government
Agencies**

Contact us

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Polish Investment
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PFR Group

Strategy and Business Promotion Department,
September, 2022



Polish Investment
& Trade Agency
PFR Group

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